

Antonio Corzo Rico

Head of Operations & Transformation

antonio.corzo@gmail.com · linkedin.com/in/antonio-corzo-rico · antoniocorzo.com · Spain · Remote or hybrid

PROFILE

Operations and transformation executive with more than fifteen years of experience, from building software to leading the transformation of entire organizations. I redesign operating models end to end —diagnosing the real flow of work, redesigning it, adding metrics and handing over team autonomy— and I apply generative AI on top of processes that have already been redesigned. I currently lead the transformation of four areas and more than 130 people in a private equity-backed group.

ACHIEVEMENTS

- **Time-to-market cut by ~50% and structural dependencies between teams down 80%** in the educational services pilot, by moving from functional silos to product teams with end-to-end capability.
- **Operating model redesigned across 4 areas and 130+ people:** educational services, operations, marketing and technology, with two teams built from scratch and growth absorbed while containing structural cost.
- **Generative AI embedded in the flow of work:** product definition and planning cut from days to hours, and hypotheses validated with prototypes and landing pages built in hours, with no dependency on other areas.
- **Technology and product brought under one way of working at two companies** —Atlax 360 and Northius—, leading with the culture change.

EXPERIENCE

Northius — Head of Operations & Transformation · Product Engineering Manager Jan 2024 – Present
Private equity-backed education group operating in Spain, Portugal and Latin America.

- Lead Operations & Transformation across four areas and more than 130 people, through a team of three agile coaches built from scratch.
- As Product Engineering Manager, lead a product engineering team —three engineers and a business analyst— responsible for the company's highest-impact initiatives.
- Definition and facilitation of OKRs, prioritization and demand management process, and operational health metrics where none existed: cycle time, WIP, rework and dependencies.

Inditex — Agile Delivery Manager · via Capitole Consulting Jun 2022 – Jan 2024

- Delivery management in a large-scale, highly complex corporate environment, with multiple teams and technology and business stakeholders.
- Optimized workflows, dependencies and decision-making mechanisms, with sustained improvement in predictability and fewer critical cross-team blockers.

Atlax 360 — Head of Agile Framework & Culture Jan 2018 – May 2022

- Methodological transformation of technology and product —around 40 people in 6 teams— over two years: joint product definition with Agile Inception and MVP, continuous delivery and culture change. Dates became reliable and delays dropped.
- Defined the organization's operating model: shared principles, structures and practices to scale delivery consistently.
- In parallel, Country Manager for EuropeanScrum in Central America and the Caribbean and co-founder of Academy Agile.

Axesor — Product Owner & IT Project Manager Oct 2016 – Dec 2017

- Product Owner for the Microsoft Dynamics CRM 365 rollout across five countries, with the project team built from scratch, and redefinition of the ITIL-based incident management system.

Everis (NTT Data) — IT Project Manager Jun 2015 – Oct 2016

- Led major corporate projects as the link between client, business, development and QA.

SGAIM · Xtra Telecom · Cenoposiciones — Technical office and software development 2010 – 2015

- Head of technical office and PMO with a team of twenty, on projects for Zurich, Mapfre, Deutsche Bank, Ferrovial, Abengoa and Real Madrid.

EDUCATION AND TEACHING

B.Eng. in Computer Engineering — University of Granada 2004 – 2009

Lecturer and programme director — EOI Business School: agility, digital product, marketing and organizational transformation 2023 – Present

SKILLS

Operations transformation · Target Operating Model · Organizational design · Business Agility · Agile transformation · OKRs · Portfolio and demand management · Change management · Delivery Management · Engineering Management · Lean · Kanban · Scrum · Flight Levels · Value Stream Mapping · Flow metrics · Generative AI applied to operations · Spanish (native) · English (B2)